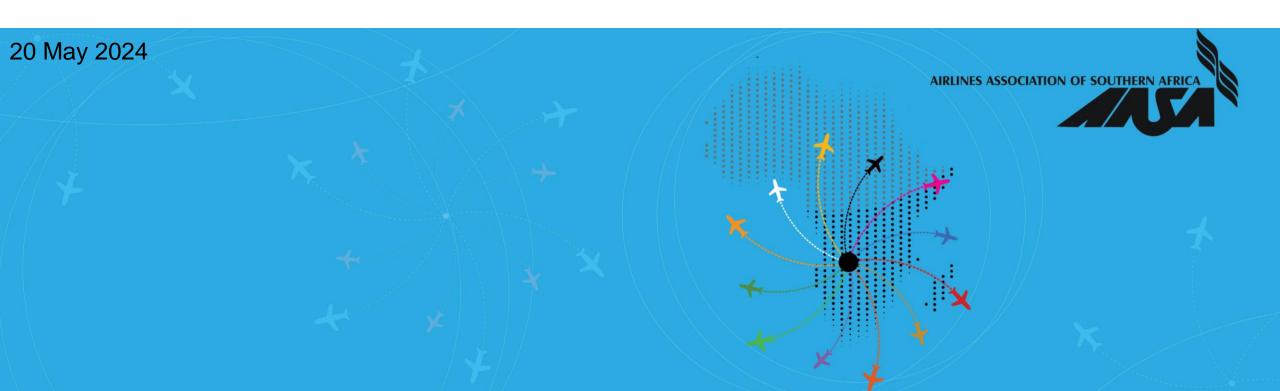
Mobility & Importance of Seamless Passenger Processing for Africa

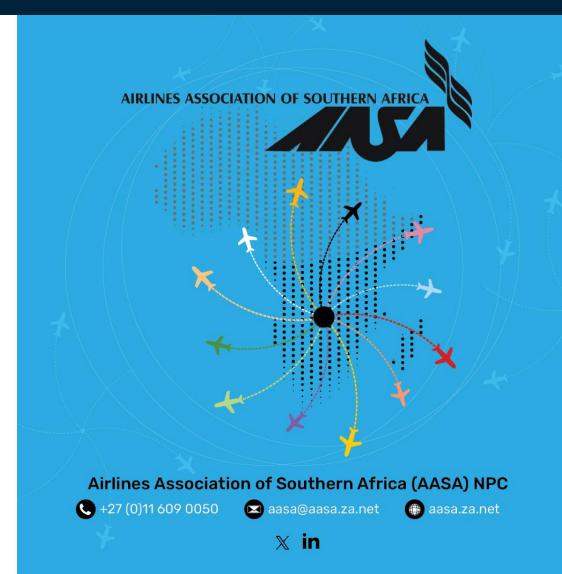
Aaron Munetsi • Chief Executive Officer
Airlines Association of Southern Africa (AASA)



Presentation at a glance



- 1. Overview
- 2. Africa global positioning
- 3. Single Africa Air Transport Market Progress
- 4. Cross border Practices
- 5. Functional demarcations
- 6. Mobility concepts
- 7. Mobility and Aviation are inseparable way forward
- 8. Concluding remarks



AASA Airline Members



































AASA Associate Members























DE HAVILLAND AIRCRAFT OF CANADA LIMITED

























Aviation















PUMA













Think about this...

"Those who would judge us merely by the heights we have achieved would do well to remember the depths from which we started."

-Kwame Nkrumsh-



Africa global positioning – who we are...



Land mass, population and the comparative GDP.



Africa combined – compared to some economies

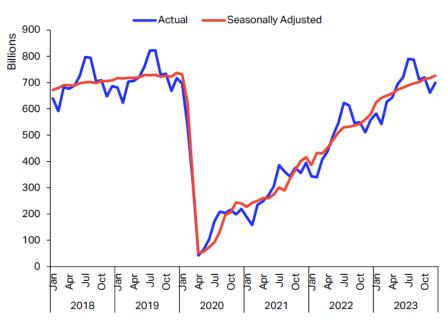
		TOTAL AREA	POPULATION ESTIMATE (2022)	DENSITY	GDP NOMINAL TOTAL	GDP NOMINAL PER CAPITA
AFRICA	7,	30,370,000 km2	1,393,676,444	46.1/km2	\$2.96 trillion	\$2,180
USA		9,833,520 km2	331,893,745	33.6/km2	\$25.03 trillion	\$75,179
CHINA	*	9,596,961 km2	1,411,778,724	145[11]/km2	\$20.256 trillion	\$14,340
GERMANY	*	357,022 km2	83,695,430	232/km2	\$4.031 trillion	\$48,398

Aviation Market Trends



Global Passenger recovery 2023 – Passengers

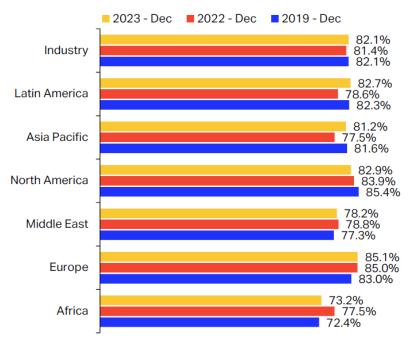
Chart 2 – Global air passengers, RPKs, billions per month



Sources: IATA Sustainability and Economics, IATA Monthly Statistics

Air passenger traffic, measured in RPKs, increased 25.3% YoY in December. Compared to the same month in 2019, traffic levels in 2023 were 2.5% lower. In seasonally adjusted terms, RPKs grew 1.3% month on month (MoM) aligning with the pace the industry saw over the past year, thus demonstrating the ongoing positive trend (Chart 2).

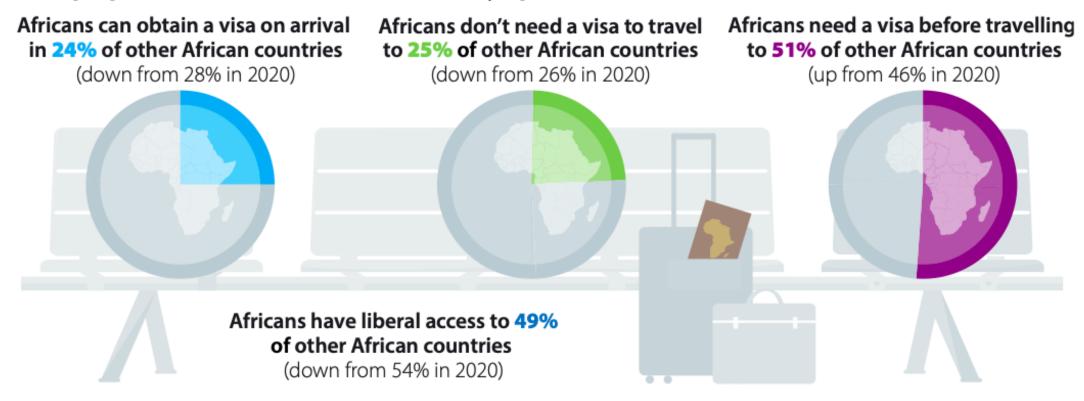
Chart 3 – Passenger load factors, by airline region of registration % share of ASKs



Sources: IATA Sustainability and Economics, IATA Monthly Statistics

Industry seat capacity, measured in ASKs, grew by 24.1% compared to December 2022 and reached 97.5% of pre-pandemic levels. Passenger load factors (PLF) remained in the vicinity of 2019 levels (Chart 3). Industry-wide seat occupation was 0.8 ppt superior to the previous year and in line with the December 2019 number.

What proportion of African countries are fully open to African travellers?



Single Air Transport Market Progress



SAATM SADC SIGNATORIES



1. Angola



2. Botswana



3. Democratic Republic of Congo



4. Eswatini



5. Lesotho



6. Mozambique



7. Namibia



8. South Africa



9. Zambia



10. Zimbabwe

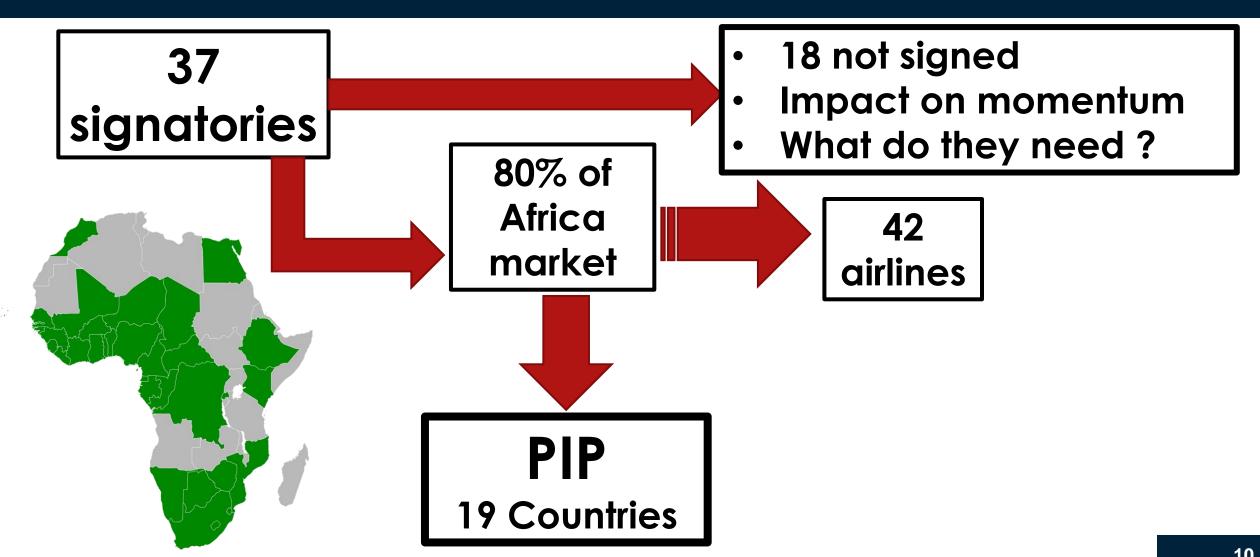


Africa at large... 37 States have signed up

- How many African states have intra-African flights by African carriers
- African carriers only serving intra-African routes
- Increase destinations served only by African carriers
- More than 60 intercontinental destinations
- Some states have more intercontinental destinations than within Africa
- Handful of states combined have more than
 100 international flights daily

Single Africa Air Transport Market...to date





SAATM, FMP & the continent



Fast tracking SAATM & FMP	AU 2063 supported by governments	
Connectivity	AirlinesAirportsRegulators	
Collaboration	 From statutes to opportunities in Africa Beyond conventions – get things done 	
Stimulating mobility	 From visits to experiences & relationships Big 5 far much more than animals 	
Commitment	AccountabilityResponsibility	

Aviation enables mobility...what needs to be done





Airlines Jet fuel cost

> Product cost logistics +



Passengers Family, Business, Discovery & Mixes



Borders

Airports – optimal facilitation of movement

□ safety & security (non negotiable)



Governments Remove barriers (visas)

☐ Inaccessible countries – Blocked by red tape

How do we get there...



Challenges

- Reciprocity applying the rules uniformly
- Protectionism hiding behind sovereignty
- Inadequate infrastructure service providers eg.airports
- Restrictive legalese non physical barriers
- Insufficient & inadequate regulatory oversight
- Prohibitive Taxes, Fees and Charges airlines and passengers are targeted
- Comprehension of the effect of regulations

Recommendations

- □ Airlines included in formulation of policy & regulations
- ☐ Progressive dynamic regulatory frameworks to enhance movement of people.
- ☐ Reduce/eliminate excessive taxes and charges.
- ☐ Encourage collaboration- country to country
- ☐ Invest in aviation infrastructure development and maintenance.

Pause for thought...





